

## Markets for Missouri Sunflowers

One advantage of sunflowers over other Missouri specialty crops is the in-state market. With the majority of sunflower production in the Dakotas, Kansas, Minnesota and Texas, Missouri producers have a decided transportation advantage when selling to these buyers. The map below provides examples of regional buyers of sunflowers for the birdseed market. This list does not represent all available buyers in the region. Other marketing options may exist, including your local cooperative and garden centers or hardware stores. Some farmers have chosen to produce and market their own birdseed. Producers are urged to explore these markets and other options for contracting and/or marketing of their sunflower crop.

Three quality parameters are important for the birdseed market: moisture, test weight and foreign material. Moisture must be at 10% or less and minimum test weight varies between 27 and 28 lbs/bushel for the various companies. Some companies set a maximum foreign material content at 5%. Buyers may also have minimum purchase requirements. Contact individual companies for details.

### **Bucheit Agri**

Contact: Dave Danker  
33 Perry Corporation Road 540  
Perryville, MO 63775  
573-547-4569 or 1198  
800-622-7937

### **Flick Seed Company**

Contact: Elmer Flick  
P.O. Box 128  
Kingsville, MO 64061  
816-597-3822

### **George Keller & Sons**

Contact: George Keller  
909 Maine Street  
Quincy, IL 62301  
217-228-6700

### **Heaven's Harvest Farms, LLC**

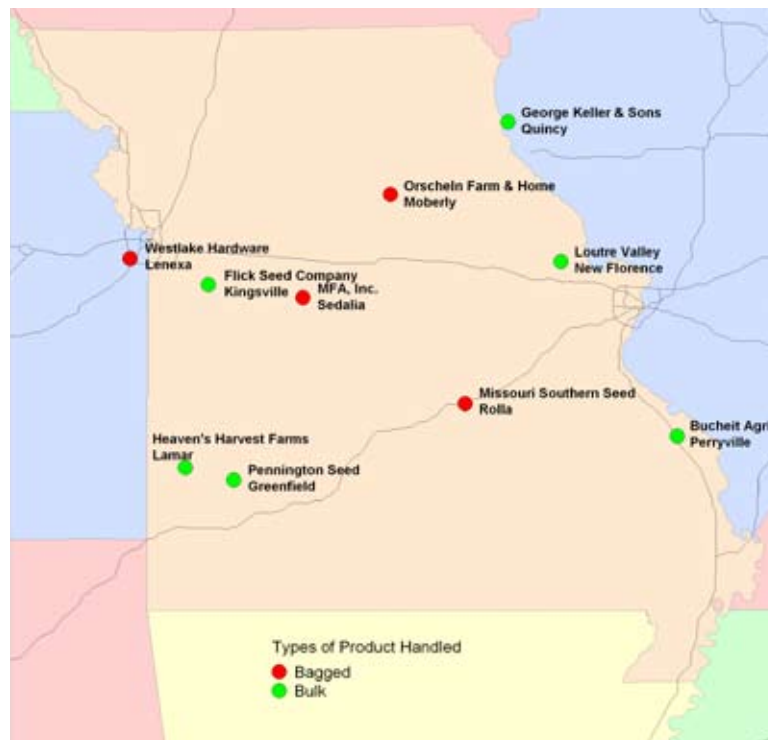
Contact: Jim Judd  
P.O. Box 19  
Lamar, MO 64759  
417-682-5704  
jwjudd@heavenharvestfarms.com

### **Loutre Valley**

968 Highway J  
New Florence, MO 63362  
573-876-5346

### **MFA, Inc.**

(Bagged Seed Only)  
Purchasing Agent: Lisa Heis  
Sunflower Delivery Point  
303 North Park  
Sedalia, MO 65301  
573-876-5346



### **Missouri Southern Seeds**

(Bagged Seed Only)  
Contact: Doug Hartman  
P.O. Box 699  
Rolla, MO 65402  
800-844-1336

### **Orscheln Farm & Home**

(Bagged Seed Only)  
Contact: Ken Gregg  
101 West Coates Street  
Moberly, MO 65270  
660-269-3519

### **Pennington Seed**

Contact: Kevin Neill  
P.O. Box 338  
Greenfield, MO 65661

### **Westlake Hardware**

(Bagged Seed Only)